

Message Text

UNCLASSIFIED

PAGE 01 TAIPEI 01124 240446Z
ACTION EA-12

INFO OCT-01 ISO-00 EB-08 /021 W
-----011325 241216Z /11
R 240407Z FEB 78
FM AMEMBASSY TAIPEI
TO USDOC WASHDC
INFO SECSTATE WASHDC 6546

UNCLAS TAIPEI 1124

FOR: BED/OIM/EA - KELLY

E.O. 11652: N/A
TAGS: BEXP, TW
SUBJECT: CONSTRUCTION USA '78

REF : POTHUISJE/HORRIDGE TELCON, FEBRUARY 21, 1978

1. MR ALBERT MONOLOS, PRESIDENT, PACIFIC KEYSTONE INTERNATIONAL, DECLINES PARTICIPATION IN SUBJECT SHOW WHERE HE ORIGINALLY PLANNED TO DISPLAY PRODUCTS OF COLLINS MACHINERY AND MACLANE INTERNATIONAL.

2. MACLANE INTERNATIONAL (NTM PARTICIPATION. MANOLOS NOW FEELS MACLANE NOT COMPETITIVE IN MARKET, AND WITHOUT DISPLAY MATERIALS PRESENTLY IN INVENTORY, HE WILL NOT INCLUDE MACLANE IN PA.

3. COLLINS MACHINERY (OTM) IS COMPETITIVE AND WIDELY ACCEPTED ON MARKET, BUT MANOLOS DECLINES TO PAY \$2000 PARTICIPATION FEE FOR COLLINS PARTICIPATION. PACIFIC KEYSTONE (MANOLOS) WILL PARTICIPATE IN SUBJECT SHOW WITH APPLIED POWER EQUIPMENT. APPLIED POWER/PACIFIC KEYSTONE PARTICIPATION WAS ARRANGED WITH APPLIED POWER IN THE U.S. BY OIM PROJECT OFFICER. TC STAFF UNABLE TO SECURE SECOND OTM PARTICIPATION WITH MANOLOS WHICH WOULD DISPLAY PRODUCT OF ONLY ONE
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FIRM, COLLINS MACHINERY.

SUGGEST PROJECT OFFICER CONTACT COLLINS MACHINERY AND EXPLAIN PACIFIC KEYSTONES RELUCTANCE TO SIGN PA AND PAY \$2000 CONTRIBUTION FEE. COLLINS MAY WISH TO COMMUNICATE DIRECT WITH MANOLOS AND NEGOTIATE A FEE SHARING ARRANGEMENT THAT WILL PERMIT COLLINS MACHINERY PRODUCTS TO BE DISPLAYED

IN SUBJECT EXHIBITION.

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 24 feb 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Handling Restrictions: n/a
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Litigation Codes:
Litigation History:
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Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
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Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
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Review Content Flags:
Review Date: 29 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3478843
Secure: OPEN
Status: NATIVE
Subject: CONSTRUCTION USA \78
TAGS: BEXP, TW
To: COM
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/5aaab5cf-c288-dd11-92da-001cc4696bcc
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